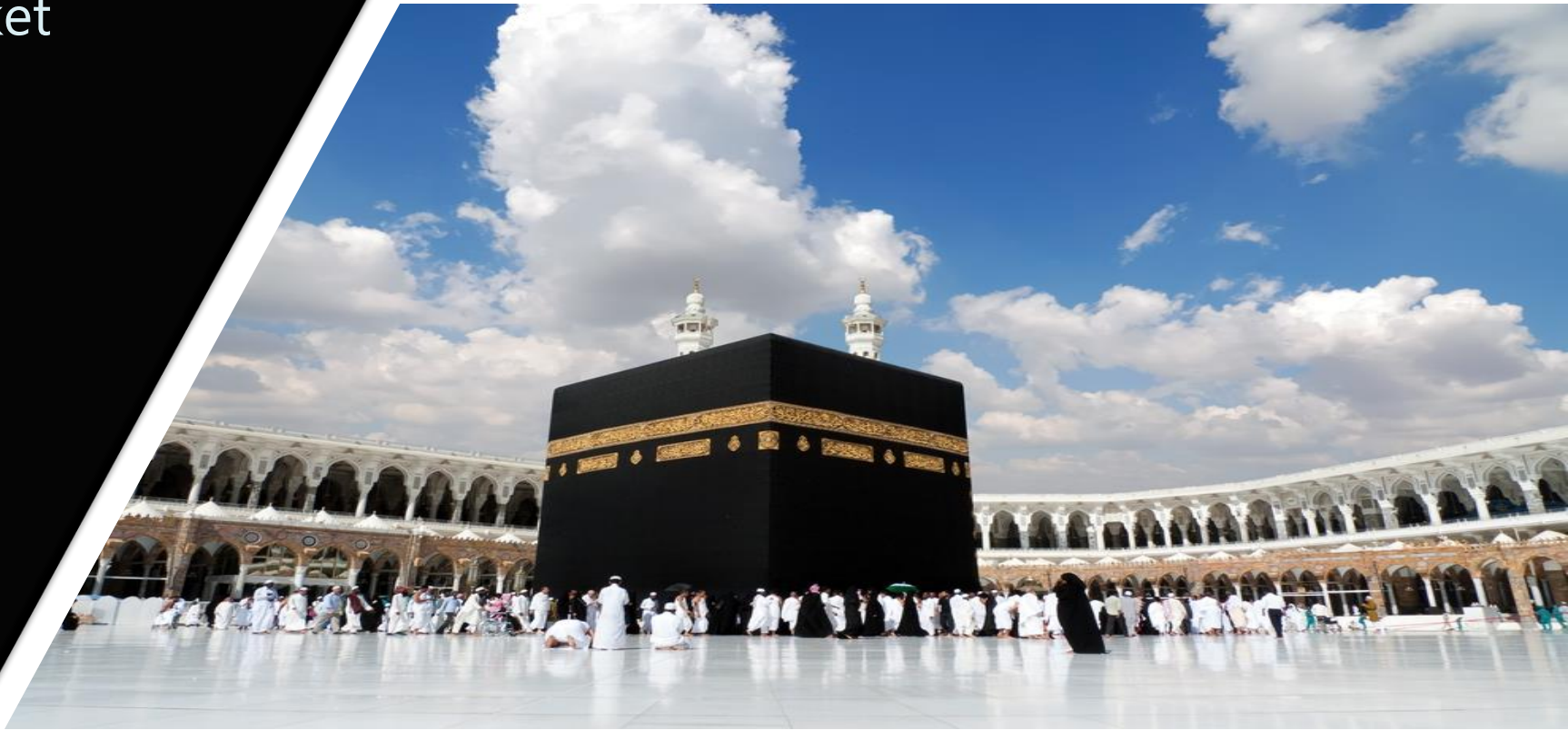


Pan Hyatt Hotel Marketing

Umrah Season 2018/2019
International Market
Fareast Market

1440

Makkah Hotels Rates





Hotel Name	Location	Distance	Rate Period	Basic Rate City View & Weekdays			Meal Plan	Supplements		
				Double	Triple	Quad		Week Ends	Haram View	Ka'aba View
Raffles Makkah Palace	Al Bayt Towers Haram Piazza	-	13 Oct till 19 Dec & 06 Jan till 20 Mar & 06 Apr till 05 May	835	1000	-	Breakfast	55	85	330
			20 Dec till 05 Jan & 21 Mar till 05 Apr	1150	1350	-		115	145	495
Dar Al Tawhid InterContinental	Haram Piazza	-	13 Oct till 19 Dec & 06 Jan till 20 Mar & 06 Apr till 05 May	775	1050	-	Breakfast	110	175	-
			20 Dec till 05 Jan & 21 Mar till 05 Apr	850	1125	-		150	225	-
Makkah Clock Royal Tower, A Fairmont Hotel	Al Bayt Towers Haram Piazza	-	13 Oct till 19 Dec & 06 Jan till 20 Mar & 06 Apr till 05 May	525	635	745	Breakfast	25	85	175
			20 Dec till 05 Jan & 21 Mar till 05 Apr	750	900	1050		110	110	220
Swissotel Makkah	Al Bayt Towers Haram Piazza	-	13 Oct till 19 Dec & 06 Jan till 20 Mar & 06 Apr till 05 May	425	535	645	Breakfast	25	85	175
			20 Dec till 05 Jan & 21 Mar till 05 Apr	650	800	950		110	110	220
Swissotel Al Maqam Makkah	Al Bayt Towers Haram Piazza	-	13 Oct till 19 Dec & 06 Jan till 20 Mar & 06 Apr till 05 May	425	535	645	Breakfast	25	85	175
			20 Dec till 05 Jan & 21 Mar till 05 Apr	650	800	950		110	110	220
Mövenpick Hotel & Residences Hajar Tower Makkah	Al Bayt Towers Haram Piazza	-	13 Oct till 19 Dec & 06 Jan till 20 Mar & 06 Apr till 05 May	375	485	595	Breakfast	110	110	220
			20 Dec till 05 Jan & 21 Mar till 05 Apr	650	800	950		110	110	220
Al Marwa Rayhaan by Rotana	Al Bayt Towers Haram Piazza	-	13 Oct till 19 Dec & 06 Jan till 20 Mar & 06 Apr till 05 May	425	535	645	Breakfast	55	110	220
			20 Dec till 05 Jan & 21 Mar till 05 Apr	675	825	975		110	110	220
Pullman Zamzam Makkah	Al Bayt Towers Haram Piazza	-	13 till 31 Oct	425	535	645	Breakfast	110	110	175
			01 Nov till 19 Dec & 06 Jan till 05 May	525	635	745		110	110	175
			20 Dec till 05 Jan	1225	1335	1445		110	110	165
Al Safwah Tower# 1	Al Safwah Towers Main Ajyad St.	-	13 till 31 Oct	475	600	725	Breakfast	-	110	-
			01 Nov till 19 Dec & 06 Jan till 05 May	565	665	765		-	110	-
			20 Dec till 05 Jan	750	900	1050		150	220	-

◆ Weekdays rates will be applied on bookings of 4 or 4+ nights in most hotels and in all periods except peak one.





Hotel Name	Location	Distance	Rate Period	Basic Rate City View & Weekdays			Meal Plan	Supplements		
				Double	Triple	Quad		Week Ends	Haram View	Ka'aba View
Al Safwah Royal Orchid	Al Safwah Towers Main Ajyad St.	-	13 Oct till 19 Dec & 06 Jan till 20 Mar & 06 Apr till 05 May	400	510	620	Breakfast	55	-	-
			20 Dec till 05 Jan & 21 Mar till 05 Apr	750	900	1050		150	-	-
Dar Al Ghufuran (Al Safwah Tower)	Al Safwah Towers Main Ajyad St.	-	13 till 31 Oct	425	535	645	Breakfast	110	-	-
			01 Nov till 19 Dec & 06 Jan till 05 May	525	645	765		110	-	-
			20 Dec till 05 Jan	750	900	1050		150	-	-
Conrad Makkah, Jabal Omar	Jabal Omar Towers Ibrahim Al Khalil St.	-	15 Oct till 20 Nov & 05 Jan till 06 Mar & 06 Apr till 05 May	555	665	920	Breakfast	145	85	175
			21 Nov till 14 Dec	645	755	1025		55	85	175
			15 Dec till 04 Jan	1125	1285	1625		110	220	330
			07 Mar till 05 Apr	735	845	1125		85	200	240
Hilton Suites Makkah, Jabal Omar	Jabal Omar Towers Ibrahim Al Khalil St.	-	15 Oct till 20 Nov & 05 Jan till 06 Mar & 06 Apr till 05 May	535	645	905	Breakfast	145	110	350
			21 Nov till 14 Dec	595	705	965		55	110	350
			15 Dec till 04 Jan	1045	1210	1515		110	150	450
			07 Mar till 05 Apr	675	785	1035		85	110	400
Hyatt Regency Makkah, Jabal Omar	Jabal Omar Towers Ibrahim Al Khalil St.	-	13 Oct till 19 Dec & 06 Jan till 20 Mar & 06 Apr till 05 May	415	525	635	Breakfast	110	110	-
			20 Dec till 05 Jan & 21 Mar till 05 Apr	675	825	975		110	110	-
Hilton Makkah Convention Hotel, Jabal Omar	Jabal Omar Towers Ibrahim Al Khalil St.	150	13 Oct till 19 Dec & 06 Jan till 20 Mar & 06 Apr till 05 May	335	390	445	Breakfast	55	55	-
			20 Dec till 05 Jan & 21 Mar till 05 Apr	625	700	775		110	110	-
Marriott Makkah, Jabal Omar	Jabal Omar Towers Umm Al Qura St.	200	13 Oct till 19 Dec & 06 Jan till 20 Mar & 06 Apr till 05 May	265	320	375	Breakfast	55	55	-
			20 Dec till 05 Jan & 21 Mar till 05 Apr	575	650	725		110	110	-
Millennium Makkah Hotel (Formerly Makkah Hilton Hotel)	Makkah Construction & Development Company Towers	-	18 Oct till 12 Dec & 06 Jan till 05 May	550	660	-	Breakfast	-	120	195
			13 Dec till 05 Jan	950	1150	-		-	150	250
Millennium Makkah Towers (Formerly Makkah Hilton Towers)	Haram Piazza	-	18 Oct till 15 Nov	385	385	450	Breakfast SAR 55 Per Pax	-	75	145
			16 Nov till 12 Dec & 06 Jan till 05 May	460	460	525		-	75	145
			13 Dec till 05 Jan	750	750	825		-	75	145

◆ Weekdays rates will be applied on bookings of 4 or 4+ nights in most hotels and in all periods except peak one.





Hotel Name	Location	Distance	Rate Period	Basic Rate City View & Weekdays			Meal Plan	Supplements		
				Double	Triple	Quad		Week Ends	Haram View	Ka'aba View
Anjum Makkah	Umm Al Qura St.	200	13 till 24 Oct	315	370	425	Breakfast	-	55	-
			25 Oct till 30 Nov & 06 Jan till 05 May	365	440	515		-	55	-
			01 till 19 Dec	400	500	600		-	100	-
			20 Dec till 05 Jan	675	795	915		-	100	-
Sheraton Makkah Jabal Al Ka'aba	Jabal Al Ka'aba St.	300	13 Oct till 19 Dec & 06 Jan till 20 Mar & 06 Apr till 05 May	250	305	360	Breakfast	25	55	-
			20 Dec till 05 Jan & 21 Mar till 05 Apr	625	750	875		-	110	-
Shaza Makkah	Jabal Al Ka'aba St.	250	13 till 31 Oct & 08 Apr till 05 May	435	535	635	Breakfast	110	110	-
			19 Jan till 13 Mar & 01 Nov till 19 Dec	450	550	650		110	110	-
			20 Dec till 18 Jan & 14 Mar till 07 Apr	725	875	1025		110	110	-
Le Méridien Hotel Makkah	Aiyad Al Sadd	150	13 till 31 Oct	275	330	385	Breakfast	-	-	-
			01 Nov till 19 Dec & 06 Jan till 05 May	395	505	615		-	-	-
			20 Dec till 05 Jan	625	735	845		-	-	-
Elaf Kendah Hotel	Al Hijra St.	200	13 till 23 Oct	380	380	380	Room Only	-	-	-
			24 Oct till 21 Jan	550	700	850	Breakfast	-	-	-
			22 Jan till 05 May	420	470	520	Breakfast	-	-	-
Elaf Al Mashaer	Main Aiyad St.	350	13 till 23 Oct	285	285	285	Room Only	-	-	-
			13 till 23 Oct	295	355	415	Breakfast	-	-	-
			24 Oct till 21 Jan	575	675	775	Breakfast	-	-	-
			22 Jan till 05 May	450	550	650	Breakfast	-	-	-
Makarem Aiyad Makkah	Main Aiyad St.	280	13 Oct till 14 Dec & 06 Jan till 05 May	425	500	575	Breakfast	-	-	-
			15 Dec till 05 Jan	575	675	775		-	-	-
Al Shohada	Main Aiyad St.	700	13 till 24 Oct	275	295	315	Room Only	-	-	-
			25 Oct till 04 Apr	400	450	500	Breakfast	-	-	-
			05 Apr till 05 May	310	360	410	Breakfast	-	-	-
Le Méridien Towers Makkah	Kudai District	1800	13 Oct till 19 Dec & 06 Jan till 20 Mar & 06 Apr till 05 May	215	315	515	Breakfast	-	-	-
			20 Dec till 05 Jan & 21 Mar till 05 Apr	350	450	650		-	-	-





Hotel Name	Location	Dist.	Rate Period	Basic Rate			Meal Plan	Notes
				City View & Weekdays				
				Double	Triple	Quad		
Al Massa	Ajyad Al Sadd St.	50	13 Oct till 19 Dec & 21 Jan till 05 May	665	775	885	Full Board Fareast Market	-
			20 Dec till 20 Jan	775	885	995		
Royal Majestic	Main Ajyad St.	400	13 till 31 Oct & 21 Jan till 05 May	450	550	650	Full Board Fareast Market	-
			01 Nov till 05 Dec	550	650	750		
			06 Dec till 20 Jan	650	750	850		
Rayyanah Ajyad Makkah	Main Ajyad St.	350	13 Oct till 19 Dec & 21 Jan till 05 May	475	525	575	Full Board Fareast Market	-
			20 Dec till 20 Jan	550	650	750		
Infinity Makkah	Main Ajyad St.	650	13 till 31 Oct & 21 Jan till 05 May	400	500	600	Full Board Fareast Market	-
			01 Nov till 05 Dec	450	550	650		
			06 Dec till 20 Jan	500	600	700		
Grand Makkah	Al Hujoon, Al Ghaza	400	13 Oct till 21 Jan & 06 Apr till 05 May	350	400	450	Full Board Fareast Market	-
			22 Jan till 05 Apr	425	475	525		
Azka Al Safa	Ajyad Al Sadd St.	150	13 till 31 Oct	295	295	295	Room Only	Restaurant Use Free for groups only
			01 Nov till 05 May	395	395	395		
Elaf Ajyad	Main Ajyad St.	320	13 till 23 Oct & 22 Jan till 05 May	330	390	500	Breakfast	Rates for Fareast Avbl upon Request
			24 Oct till 21 Jan	360	420	530		
Al Sayara Al Iman & Al Saraya Ajyad	Ajyad Al Sadd St.	350 300	13 Oct till 07 Nov	290	390	490	Full Board Fareast Market	-
			08 Nov till 05 Feb	350	450	650		
			06 Feb till 05 May	325	425	525		
Ramada Dar Al Fayzeen	Main Ajyad St.	650	13 Oct till 05 May	300	300	300	Room Only	Int'l breakfast SAR 15 per Pax
			13 Oct till 05 May	370	405	440	Full Board	
Al Maqam Housing Center	Ajyad Al Sadd St.	250	13 till 24 Oct	250	300	350	Room Only	Restaurant Use Free for groups only
			25 Oct till 12 Jan	450	500	550		
			13 Jan till 12 Apr	400	450	500		
			13 Apr till 05 May	350	400	450		
Talaea Al Badr	Ajyad Al Sadd St.	350	13 till 19 Oct & 01 Mar till 05 May	275	300	325	Room Only	Restaurant Use Free for groups only
			20 Oct till 19 Nov & 06 Jan till 28 Feb	300	325	350		
			20 Nov till 05 Jan	350	375	400		





Hotel Name	Location	Dist.	Rate Period	Basic Rate			Meal Plan	Notes
				City View & Weekdays				
				Double	Triple	Quad		
Elaf Bakkah	Mahbas Al Jinn	2200	13 till 23 Oct & 22 Jan till 05 May	180	200	220	Room Only	-
			24 Oct till 21 Jan	230	260	290		
Holiday Inn Makkah	Al Aziziah	4000	13 Oct till 31 Dec	170	235	295	Room Only	-
			13 Oct till 31 Dec	210	275	335	Breakfast	
Park Inn Hotel, Al Naseem By Radisson	Al Naseem District	7500	13 Oct till 19 Dec	155	195	295	Room Only	-
			13 Oct till 19 Dec	195	285	425	Breakfast	
Anwar Al Dheyafah	Ajyad Al Sadd St.	500	13 Oct till 05 Nov	250	250	250	Room Only	Restaurant Use Free for groups only
			06 Nov till 05 May	350	350	350		
Ferdous Al Umrah & Nada Al Khalil	Ibrahim Al Khalil St.	600	13 Oct till 23 Nov & 05 Apr till 05 May	180	180	180	Room Only	Restaurant Use SAR 10 per Pax
			24 Nov till 04 Apr	280	280	280		
Al Rayah Grand	Main Ajyad St.	650	13 Oct till 05 Nov	180	200	220	Room Only	Restaurant Use Free for groups only
			06 Nov till 05 May	250	275	300		
Taj Al Khalil	Ibrahim Al Khalil St.	400	13 Oct till 05 May	290	290	290	Room Only	-
Fajr Al Badea# 1	Ibrahim Al Khalil St.	650	13 Oct till 05 May	290	290	290	Room Only	-
Dheyafat Al Raja	Ibrahim Al Khalil St.	700	13 Oct till 05 May	290	290	290	Room Only	-
Palestine Hotel	Ibrahim Al Khalil St.	800	13 Oct till 05 May	275	275	275	Room Only	-
Badr Al Massa	Ibrahim Al Khalil St.	600	13 Oct till 05 May	250	250	250	Room Only	-
Fajr Al Badea# 4	Ibrahim Al Khalil St.	650	13 Oct till 05 May	250	250	250	Room Only	-
Manar Al Huda	Al Misfalah	450	13 Oct till 05 May	250	250	250	Room Only	-
Makarem Umm Al Qura	Main Ajyad St.	2000	13 Oct till 05 May	220	220	220	Room Only	-
Ibis Styles Makkah	Al Aziziah	2700	13 Oct till 05 May	220	260	300	Breakfast	-
Rawdat Al Bait Ajyad	Main Ajyad St.	1200	13 Oct till 05 May	190	220	250	Breakfast	-
Bakkah Sunrise	Ibrahim Al Khalil St.	1200	13 Oct till 05 May	180	200	220	Room Only	-
Al Manara Ajyad	Beer Baleelah	1100	13 Oct till 05 May	160	160	160	Room Only	-
Makarem Al Bait	Al Aziziah	2800	13 Oct till 05 May	150	150	150	Room Only	-
Al Keswah Towers	Al Tayseer Dist.	1000	13 Oct till 05 May	110	110	110	Room Only	-
Al Tayseer Towers	Al Tayseer Dist.	850	13 Oct till 05 May	100	100	100	Room Only	-





Terms & Conditions

General Terms:

- This rate list is a long-term guide that helps you plan your bookings and build packages. However, rates are subject to changes due to supply and demand in Umrah market. Therefore, any rate cannot be permanently approved until you receive a tentative confirmation memo by our reservation department.
- This rate list is subject to frequent updates, please make sure to keep up to date with these updates.
- All rates are quoted in Saudi Riyal.
- All rates are net per room per night, inclusive of service charge, and non-commissionable.
- All rates include 5% VAT & 5% or 2.5% municipality tax, however, any additional taxes would levy by Saudi government will be immediately applied on all bookings even for in-house ones.
- All rates are applicable for groups and individuals. (*Pan Hyatt reserves the right to not apply some hotels' rates to individuals*).
- Most rates of budget hotels (Page# 5) are applicable for groups only.
- Special rates would be granted for groups of 10 rooms or greater.
- All rates are only valid for the periods specified in rates list and subject to hotels' availability.
- Rates are built based on the Hijri calendar while reservations will be confirmed according to the Gregorian calendar.
- Weekdays are Sat, Sun, Mon, Tue and Wed while weekends are Thu and Fri.
- Groups check-in time is 16:00 & check-out time is 12:00.
- **Pan Hyatt** persuades all guests to confirm their bookings in earliest time possible, especially during high occupancy periods. However, Pan Hyatt is able to secure most booking requests, sometimes through third parties; in such cases, room rates could be higher than rates of this price list.

Children policy:

- Children below 12 years who sharing their parents' room will be accommodated free of charge (maximum 1 child per booked room).
- Free of charge meals will be provided to children below 6 years; and 50% off on meal price will be granted to children whose age between 6 to 12 years.

Amendment, Cancellation and No-Show Policy:

- **Amendment:** All amendments made prior two weeks from arrival date are accepted.
- **Cancellation:** All cancellations made prior two weeks from arrival date are accepted.
- **No Show:** In most cases, cancellation requests received less than one-week prior arrival are subject to one-night charge (*No-Show*).

Payment Policy:

- All confirmed bookings should be secured with at least 40% in-advance deposit, otherwise they will be cancelled without prior notice.
- All balances must be settled one week prior the arrival date.
- No credit facilities granted.

◆ Bank Account Details:

- ☑ Pan Hyatt Est. IBAN: SA 1780000 105 608010339236 – Al-Rajhi Bank, Al-Raqia Towers Branch, Madinah, Saudi Arabia.
- ☑ Pan Hyatt Est. IBAN: SA 59 1000 0033 4481 9600 0110 – Al-Ahli Bank (NCB), Al-Hijra Branch, Madinah, Saudi Arabia.

