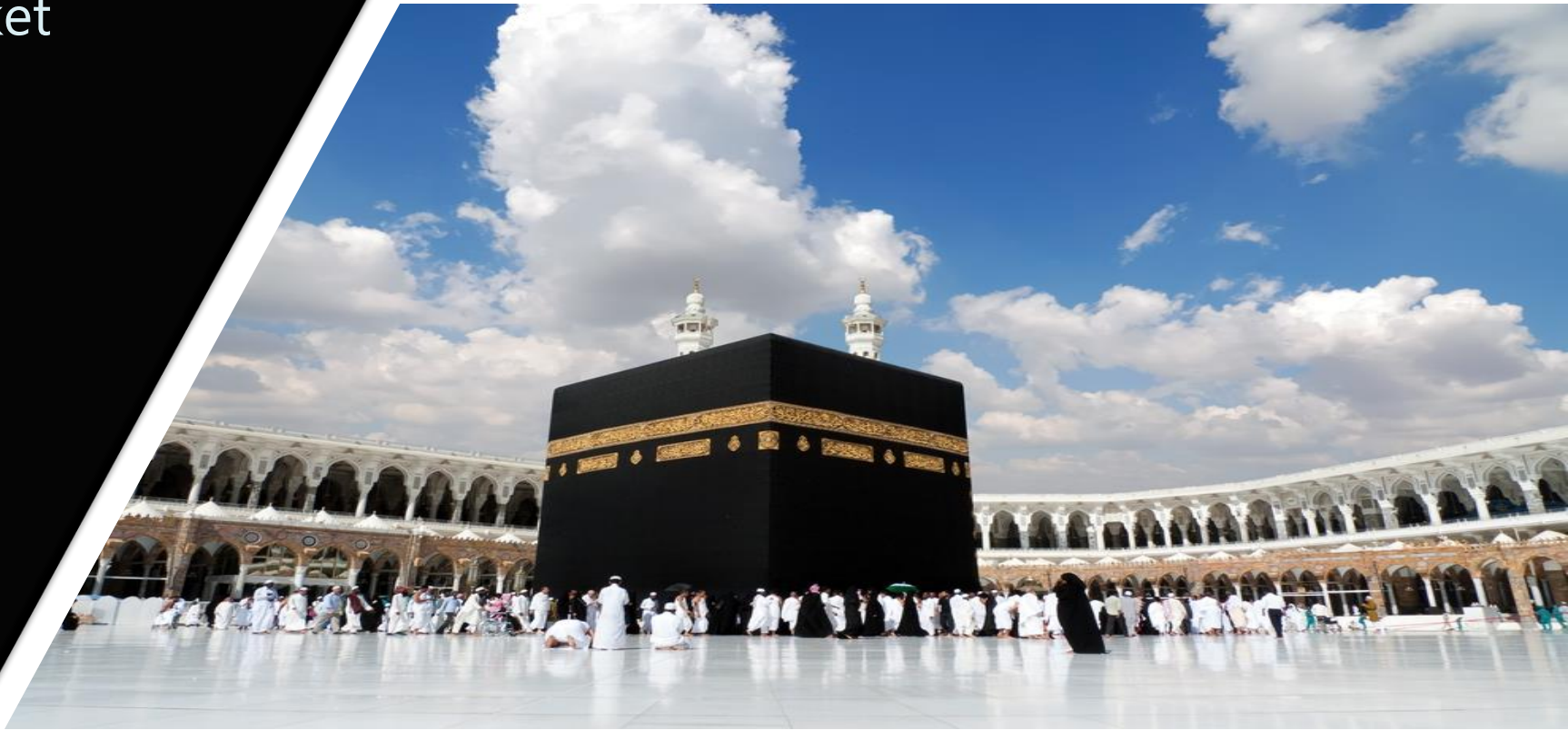


# Pan Hyatt Hotel Marketing

Umrah Season 2018/2019  
International Market  
Fareast Market

# 1440

## Makkah Hotels Rates





Hotel Name	Location	Distance	Rate Period	Basic Rate			Meal Plan	Supplements		
				City View & Weekdays				Week Ends	Haram View	Ka'aba View
				Double	Triple	Quad				
Raffles Makkah Palace	Al Bayt Towers Haram Piazza	-	12 Nov till 20 Dec & 05 Jan till 21 Mar & 06 Apr till 05 May	825	990	-	Breakfast	100	50	150
			20 Dec till 05 Jan	1025	1175	-		100	50	150
			21 Mar till 06 Apr	925	1125	-		100	50	150
Dar Al Tawhid InterContinental	Haram Piazza	-	12 Nov till 20 Dec & 05 Jan till 21 Mar & 06 Apr till 05 May	700	975	-	Breakfast	50	200	-
			20 Dec till 05 Jan	850	1125	-		110	275	-
			21 Mar till 06 Apr	800	1075	-		110	275	-
Makkah Clock Royal Tower, A Fairmont Hotel	Al Bayt Towers Haram Piazza	-	12 Nov till 20 Dec & 05 Jan till 21 Mar & 06 Apr till 05 May	500	610	720	Breakfast	25	85	175
			20 Dec till 05 Jan	750	860	970		60	85	175
			21 Mar till 06 Apr	650	760	870		60	85	175
Swissotel Makkah	Al Bayt Towers Haram Piazza	-	12 Nov till 20 Dec & 05 Jan till 21 Mar & 06 Apr till 05 May	410	510	610	Breakfast	-	85	175
			20 Dec till 05 Jan	650	760	870		50	85	175
			21 Mar till 06 Apr	570	670	770		50	85	175
Swissotel Al Maqam Makkah	Al Bayt Towers Haram Piazza	-	12 Nov till 20 Dec & 05 Jan till 21 Mar & 06 Apr till 05 May	420	520	620	Breakfast	-	85	175
			20 Dec till 05 Jan	660	760	860		50	85	175
			21 Mar till 06 Apr	560	660	760		50	85	175
Mövenpick Hotel & Residences Hajar Tower Makkah	Al Bayt Towers Haram Piazza	-	12 Nov till 20 Dec & 05 Jan till 21 Mar & 06 Apr till 05 May	350	450	550	Breakfast	100	100	200
			20 Dec till 05 Jan	650	760	870		110	110	220
			21 Mar till 06 Apr	550	660	770		110	110	220
Al Marwa Rayhaan by Rotana	Al Bayt Towers Haram Piazza	-	12 Nov till 20 Dec & 05 Jan till 21 Mar & 06 Apr till 05 May	420	530	640	Breakfast	55	110	220
			20 Dec till 05 Jan	700	850	1000		110	110	220
			21 Mar till 06 Apr	575	685	795		110	110	220
Pullman Zamzam Makkah	Al Bayt Towers Haram Piazza	-	12 till 30 Nov	365	465	565	Breakfast	50	85	185
			01 till 19 Dec & 06 Jan till 05 May	400	500	600		50	85	185
			20 Dec till 05 Jan	650	800	950		50	85	185





Hotel Name	Location	Distance	Rate Period	Basic Rate City View & Weekdays			Meal Plan	Supplements		
				Double	Triple	Quad		Week Ends	Haram View	Ka'aba View
Al Safwah Tower# 1	Al Safwah Towers Main Ajyad St.	-	12 Nov till 20 Dec & 05 Jan till 21 Mar & 06 Apr till 05 May	475	600	725	Breakfast	-	110	-
			20 Dec till 05 Jan & 21 Mar till 06 Apr	750	900	1050		150	220	-
Al Safwah Royal Orchid	Al Safwah Towers Main Ajyad St.	-	12 Nov till 20 Dec & 05 Jan till 21 Mar & 06 Apr till 05 May	395	505	615	Breakfast	55	-	-
			20 Dec till 05 Jan & 21 Mar till 06 Apr	750	900	1050		150	-	-
Dar Al Ghufraan (Al Safwah Tower)	Al Safwah Towers Main Ajyad St.	-	12 Nov till 13 Dec & 05 Jan till 21 Mar & 06 Apr till 05 May	465	575	685	Breakfast	50	-	-
			13 Dec till 05 Jan & 21 Mar till 06 Apr	750	900	1050		100	-	-
Conrad Makkah, Jabal Omar	Jabal Omar Towers Ibrahim Al Khalil St.	-	12 Nov till 19 Dec	500	610	860	Breakfast	110	65	285
			20 Dec till 04 Jan	950	1060	1310		160	65	285
			05 till 31 Jan	530	640	890		110	65	285
			01 Feb till 06 Mar & 06 Apr till 04 May	645	755	1005		55	65	285
			07 Mar till 05 Apr	735	845	1095		85	165	285
Hilton Suites Makkah, Jabal Omar	Jabal Omar Towers Ibrahim Al Khalil St.	-	12 Nov till 19 Dec	480	590	840	Breakfast	110	110	365
			20 Dec till 04 Jan	920	1030	1280		165	110	365
			05 till 31 Jan	510	620	870		110	110	365
			01 Feb till 06 Mar & 06 Apr till 04 May	590	700	950		55	110	365
			07 Mar till 05 Apr	675	785	1035		85	110	390
Hyatt Regency Makkah, Jabal Omar	Jabal Omar Towers Ibrahim Al Khalil St.	-	12 Nov till 20 Dec & 05 Jan till 21 Mar & 06 Apr till 05 May	375	485	595	Breakfast	125	110	-
			20 Dec till 05 Jan	700	850	1000		110	110	-
			21 Mar till 06 Apr	550	650	750		110	110	-
Hilton Makkah Convention Hotel, Jabal Omar	Jabal Omar Towers Ibrahim Al Khalil St.	150	12 Nov till 20 Dec & 05 Jan till 21 Mar & 06 Apr till 05 May	335	390	445	Breakfast	55	55	-
			20 Dec till 05 Jan	625	700	775		55	75	-
			21 Mar till 06 Apr	400	475	550		55	55	-
Marriott Makkah, Jabal Omar	Jabal Omar Towers Umm Al Qura St.	200	12 Nov till 20 Dec & 05 Jan till 21 Mar & 06 Apr till 05 May	285	340	395	Breakfast	55	55	-
			20 Dec till 05 Jan	575	650	725		55	75	-
			21 Mar till 06 Apr	375	450	525		55	55	-





Hotel Name	Location	Distance	Rate Period	Basic Rate City View & Weekdays			Meal Plan	Supplements		
				Double	Triple	Quad		Week Ends	Haram View	Ka'aba View
Millennium Makkah Hotel <i>(Formerly Makkah Hilton Hotel)</i>	Makkah Construction & Development Company Towers Haram Piazza	-	12 Nov till 20 Dec & 05 Jan till 21 Mar & 06 Apr till 05 May	475	585	-	Breakfast	-	120	195
			20 Dec till 05 Jan	850	960	-		-	120	195
			21 Mar till 06 Apr	575	685	-		-	120	195
Millennium Makkah Towers <i>(Formerly Makkah Hilton Towers)</i>		-	12 Nov till 20 Dec & 05 Jan till 21 Mar & 06 Apr till 05 May	355	355	415	Breakfast SAR 55 per Pax	-	75	145
			20 Dec till 05 Jan	750	750	825		-	75	145
			21 Mar till 06 Apr	460	460	525		-	75	145
Anjum Makkah	Umm Al Qura St.	200	12 Nov till 30 Dec	315	365	415	Breakfast	-	100	-
			20 Dec till 05 Jan	625	725	825		-	100	-
			06 Jan till 05 May	365	440	515		-	100	-
Sheraton Makkah Jabal Al Ka'aba	Jabal Al Ka'aba St.	300	12 Nov till 20 Dec & 05 Jan till 21 Mar & 06 Apr till 05 May	225	275	325	Breakfast	25	50	-
			20 Dec till 05 Jan	525	575	625		25	75	-
			21 Mar till 06 Apr	350	400	450		25	50	-
Shaza Makkah	Jabal Al Ka'aba St.	250	12 Nov till 19 Dec & 06 Jan till 14 Mar	395	495	595	Breakfast	-	100	-
			20 Dec till 05 Jan & 15 Mar till 05 May	595	695	795		100	100	-
Le Méridien Hotel Makkah	Ayyad Al Sadd	150	12 Nov till 10 Dec	365	440	515	Breakfast	25	-	-
			10 till 19 Dec & 06 Jan till 05 May	395	505	615		-	-	-
			20 Dec till 05 Jan	625	735	845		-	-	-
Elaf Kendah Hotel	Al Hijra St.	200	12 Nov till 21 Jan	550	700	850	Breakfast	-	-	-
			22 Jan till 05 May	450	575	700	Breakfast	-	-	-
Elaf Al Mashaer	Main Ayyad St.	350	12 Nov till 21 Jan	500	600	700	Breakfast	-	-	-
			22 Jan till 05 May	400	500	600	Breakfast	-	-	-
Makarem Ayyad Makkah	Main Ayyad St.	280	12 Nov till 19 Dec & 21 Jan till 05 May	425	500	575	Breakfast	-	-	-
			20 Dec till 20 Jan	575	675	775		-	-	-
Al Shohada	Main Ayyad St.	700	12 Nov till 10 Dec	330	345	360	Room Only	Breakfast SAR 30 per Pax		
			11 Dec till 05 Apr	295	310	325	Room Only	Breakfast SAR 35 per Pax		
			06 Apr till 05 May	260	275	290	Room Only	Breakfast SAR 15 per Pax		





Hotel Name	Location	Dist.	Rate Period	Basic Rate			Meal Plan	Notes
				City View & Weekdays				
				Double	Triple	Quad		
Le Méridien Towers Makkah	Kudai District	1800	12 Nov till 19 Dec & 21 Jan till 05 May	155	185	235	Room Only	Shuttle bus available
			20 Dec till 20 Jan	350	450	650	Breakfast	
Al Massa	Ajyad Al Sadd St.	50	12 Nov till 19 Dec & 21 Jan till 05 May	665	775	885	Full Board	-
			20 Dec till 20 Jan	775	885	995	Fareast Market	
Royal Majestic	Main Ajyad St.	400	12 Nov till 20 Dec & 05 Jan till 21 Mar & 06 Apr till 05 May	450	550	650	Full Board	-
			20 Dec till 05 Jan	650	750	850	Fareast Market	
			21 Mar till 06 Apr	550	650	750		
Rayyanah Ajyad Makkah	Main Ajyad St.	350	12 Nov till 19 Dec & 21 Jan till 05 May	475	525	575	Full Board	-
			20 Dec till 20 Jan	550	650	750	Fareast Market	
Infinity Makkah	Main Ajyad St.	650	12 Nov till 20 Dec & 05 Jan till 21 Mar & 06 Apr till 05 May	400	500	600	Full Board	-
			20 Dec till 05 Jan	500	600	700	Fareast Market	
			21 Mar till 06 Apr	450	550	650		
Grand Makkah	Al Hujoon, Al Ghaza	400	12 Nov till 19 Dec & 21 Jan till 05 May	350	400	450	Full Board	-
			20 Dec till 20 Jan	425	475	525	Fareast Market	
Azka Al Safa	Ajyad Al Sadd St.	150	12 Nov till 05 May	375	375	375	Room Only	Free Restaurant Use for groups only
Elaf Ajyad	Main Ajyad St.	320	12 Nov till 21 Jan	360	420	530	Breakfast	Rates for Fareast Avbl upon Request
			22 Jan till 05 May	330	390	500		
Al Sayara Al Iman & Al Saraya Ajyad	Ajyad Al Sadd St.	350	12 Nov till 05 Feb	325	400	475	Full Board	-
		300	06 Feb till 05 May	300	350	400	Fareast Market	
Ramada Dar Al Fayzeen	Main Ajyad St.	650	12 Nov till 05 May	300	300	300	Room Only	Int'l breakfast SAR 15 per Pax
			12 Nov till 05 May	370	405	440	Full Board	
Al Maqam Housing Center	Ajyad Al Sadd St.	250	12 Nov till 12 Jan	450	500	550	Room Only	Free Restaurant Use for groups only
			13 Jan till 12 Apr	400	450	500		
			13 Apr till 05 May	350	400	450		
Talaea Al Badr	Ajyad Al Sadd St.	350	12 Nov till 20 Dec & 05 Jan till 21 Mar & 06 Apr till 05 May	275	300	325	Room Only	Free Restaurant Use for groups only
			20 Dec till 05 Jan	350	375	400		
			21 Mar till 06 Apr	300	325	350		







Hotel Name	Location	Dist.	Rate Period	Basic Rate			Meal Plan	Notes
				City View & Weekdays				
				Double	Triple	Quad		
Elaf Bakkah	Mahbas Al Jinn	2200	12 Nov till 21 Jan	230	260	290	Room Only	Shuttle bus available
			22 Jan till 05 May	180	200	220		
Holiday Inn Makkah	Al Aziziah	4000	12 Nov till 31 Dec	185	245	305	Room Only	Shuttle bus available
			12 Nov till 31 Dec	215	275	335	Breakfast	
Park Inn Hotel, Al Naseem By Radisson	Al Naseem District	7500	12 Nov till 31 Dec	135	195	285	Room Only	Shuttle bus available
			12 Nov till 31 Dec	200	290	435	Breakfast	
Anwar Al Dheyafah	Ajyad Al Sadd St.	500	12 Nov till 05 May	300	300	300	Room Only	Free Restaurant Use for groups only
Ferdous Al Umrah & Nada Al Khalil	Ibrahim Al Khalil St.	600	12 till 23 Nov & 05 Apr till 05 May	180	180	180	Room Only	Restaurant Use SAR 10 per Pax
			24 Nov till 04 Apr	250	250	250		
Al Rayah Grand	Main Ajyad St.	650	12 Nov till 05 May	250	250	250	Room Only	Free Restaurant Use for groups only
Taj Al Khalil	Ibrahim Al Khalil St.	400	12 Nov till 05 May	250	250	250	Room Only	-
Fajr Al Badea# 1	Ibrahim Al Khalil St.	650	12 Nov till 05 May	250	250	250	Room Only	-
Dheyafat Al Raja	Ibrahim Al Khalil St.	700	12 Nov till 05 May	250	250	250	Room Only	-
Palestine Hotel	Ibrahim Al Khalil St.	800	12 Nov till 05 May	250	250	250	Room Only	-
Badr Al Massa	Ibrahim Al Khalil St.	600	12 Nov till 05 May	220	220	220	Room Only	-
Fajr Al Badea# 4	Ibrahim Al Khalil St.	650	12 Nov till 05 May	220	220	220	Room Only	-
Manar Al Huda	Al Misfalah	450	12 Nov till 05 May	220	220	220	Room Only	-
Makarem Umm Al Qura	Main Ajyad St.	2000	12 Nov till 05 May	190	190	190	Room Only	Shuttle bus available
Ibis Styles Makkah	Al Aziziah	2700	12 Nov till 05 May	175	215	255	Breakfast	Shuttle bus available
Rawdat Al Bait Ajyad	Main Ajyad St.	1200	12 Nov till 05 May	175	200	225	Breakfast	Shuttle bus available
Bakkah Sunrise	Ibrahim Al Khalil St.	1200	12 Nov till 05 May	170	190	210	Room Only	Shuttle bus available
Al Manara Ajyad	Beer Baleelah	1100	12 Nov till 05 May	160	160	160	Room Only	-
Makarem Al Bait	Al Aziziah	2800	12 Nov till 05 May	150	150	150	Room Only	Shuttle bus available
Four Points by Sheraton	Al Naseem District	7500	12 Nov till 05 May	135	160	185	Breakfast	Shuttle bus available
Al Keswah Towers	Al Tayseer Dist.	1000	12 Nov till 05 May	100	100	100	Room Only	Shuttle bus available
Al Tayseer Towers	Al Tayseer Dist.	850	12 Nov till 05 May	100	100	100	Room Only	Shuttle bus available





## Terms & Conditions

### General Terms:

- This rate list is a long-term guide that helps you plan your bookings and build packages. However, rates are subject to changes due to supply and demand in Umrah market. Therefore, any rate cannot be permanently approved until you receive a tentative confirmation memo by our reservation department.
- This rate list is subject to frequent updates, please make sure to keep up to date with these updates.
- All rates are quoted in Saudi Riyal.
- All rates are net per room per night, inclusive of service charge, and non-commissionable.
- All rates include 5% VAT & 5% or 2.5% municipality tax, however, any additional taxes would levy by Saudi government will be immediately applied on all bookings even for in-house ones.
- All rates are applicable for groups and individuals. (*Pan Hyatt reserves the right to not apply some hotels' rates to individuals*).
- Most rates of budget hotels (Page# 5) are applicable for groups only.
- Special rates would be granted for groups of 10 rooms or greater.
- All rates are only valid for the periods specified in rates list and subject to hotels' availability.
- Rates are built based on the Hijri calendar while reservations will be confirmed according to the Gregorian calendar.
- Weekdays are Sat, Sun, Mon, Tue and Wed while weekends are Thu and Fri.
- Groups check-in time is 16:00 & check-out time is 12:00.
- **Pan Hyatt** persuades all guests to confirm their bookings in earliest time possible, especially during high occupancy periods. However, Pan Hyatt is able to secure most booking requests, sometimes through third parties; in such cases, room rates could be higher than rates of this price list.

### Children policy:

- Children below 12 years who sharing their parents' room will be accommodated free of charge (maximum 1 child per booked room).
- Free of charge meals will be provided to children below 6 years; and 50% off on meal price will be granted to children whose age between 6 to 12 years.

### Amendment, Cancellation and No-Show Policy:

- **Amendment:** All amendments made prior two weeks from arrival date are accepted.
- **Cancellation:** All cancellations made prior two weeks from arrival date are accepted.
- **No Show:** In most cases, cancellation requests received less than one-week prior arrival are subject to one-night charge (*No-Show*).

### Payment Policy:

- All confirmed bookings should be secured with at least 40% in-advance deposit, otherwise they will be cancelled without prior notice.
- All balances must be settled one week prior the arrival date.
- No credit facilities granted.

### ◆ Bank Account Details:

- ☑ Pan Hyatt Est. IBAN: SA 1780000 105 608010339236 – Al-Rajhi Bank, Al-Raqia Towers Branch, Madinah, Saudi Arabia.
- ☑ Pan Hyatt Est. IBAN: SA 59 1000 0033 4481 9600 0110 – Al-Ahli Bank (NCB), Al-Hijra Branch, Madinah, Saudi Arabia.

