

Pan Hyatt Hotel Marketing

Umrah Season 2018/2019
International Market
Fareast Market

1440

Madinah Hotels Rates





Hotel Name	Location	Distance	Rate Period	Basic Rate City View & Weekdays			Meal Plan	Supplements		Int'l Meals Price
				Double	Triple	Quad		Week Ends	Haram View	
The Oberoi Madinah	Northern Central Haram Piazza	-	21 Sep till 19 Oct & 07 Jan till 05 May	1425	1825	2425	Breakfast	-	220	L: 220
			20 Oct till 06 Jan	1725	2125	2725	+ Dinner	-	220	D: 220
Dar Al Iman InterContinental	Northern Central Haram Piazza	-	11 Sep till 31 Oct	700	850	-	Breakfast	110	110	B: 95
			01 Nov till 14 Dec & 11 Apr till 05 May	800	950	-	Breakfast	110	110	L: 165
			15 Dec till 10 Apr	900	1050	-	Breakfast	110	110	D: 165
Dar Al Taqwa	Northern Central Haram Piazza	-	11 Sep till 31 Oct	650	800	-	Breakfast	110	110	B: 90
			01 till 14 Nov & 06 Jan till 05 May	750	900	-	Breakfast	110	110	L: 155
			15 Nov till 05 Jan	950	1200	-	Breakfast	110	110	D: 155
Madinah Hilton	Northern Central	80	11 Sep till 12 Nov & 09 Jan till 03 Mar & 10 Apr till 05 May	715	915	1115	Breakfast	-	-	B: 85
			13 Nov till 17 Dec & 04 Mar till 09 Apr	815	1015	1215	Breakfast	-	-	L: 150
			18 Dec till 08 Jan	1015	1315	1515	Breakfast	-	-	D: 150
Shaza Al Madinah	Northern Central	80	11 Sep till 31 Oct	625	825	925	Breakfast	-	-	B: 95
			01 Nov till 15 Dec & 12 Jan till 28 Mar & 13 Apr till 05 May	695	935	1055	Breakfast	-	-	L: 150
			16 Dec till 11 Jan & 29 Mar till 12 Apr	1055	1395	1495	Breakfast	-	-	D: 190
Anwar Al Madinah Movenpick (Haram Tower)	Northern Central Haram Piazza	-	25 Sep till 07 Dec & 16 Jan till 05 May	675	775	875	Breakfast	-	220	B: 80
			08 Dec till 15 Jan	825	925	1025	Breakfast	-	220	L: 165
Anwar Al Madinah Movenpick (Madinah Tower)	Northern Central	80	25 Sep till 07 Dec & 16 Jan till 05 May	575	675	775	Breakfast	-	-	D: 200
			08 Dec till 15 Jan	725	825	925	Breakfast	-	-	
Millennium Al Aqeeq	Northern Central	80	11 Sep till 31 Oct	400	450	500	Room only	-	-	B: 65
			11 Sep till 31 Oct	425	525	625	Breakfast	-	-	L: 145
			01 Nov till 19 Dec & 01 Feb till 05 May	525	625	725	Breakfast	-	-	D: 165
			20 Dec till 31 Jan	625	725	825	Breakfast	-	-	
Al Rawdha Royal Inn, & Al Nokhba Royal Inn	Northern Central	80 180	11 Sep till 31 Oct	375	450	525	Breakfast	-	-	B: 65
			01 Nov till 21 Jan	600	700	800	Breakfast	-	-	L: 145
			21 Jan till 08 Mar	500	600	700	Breakfast	-	-	D: 165
			08 Mar till 05 May	425	525	625	Breakfast	-	-	



Hotel Name	Location	Distance	Rate Period	Basic Rate			Meal Plan	Supplements		Int'l Meals Price
				City View & Weekdays				Week Ends	Haram View	
				Double	Triple	Quad				
Grand Mercure Majlis	Northern Central	80	11 Sep till 31 Oct	375	430	485	Room only	-	-	B: 65 L: 145 D: 165
			11 Sep till 31 Oct	425	525	625	Breakfast	-	-	
			01 Nov till 19 Dec & 01 Feb till 05 May	550	650	750	Breakfast	-	-	
			20 Dec till 31 Jan	625	725	825	Breakfast	-	-	
Dar Al Hijra InterContinental	Northern Central	250	15 Sep till 19 Dec & 06 Jan till 06 Mar	425	525	625	Breakfast	-	-	B: 65 L: 145 D: 165
			07 Mar till 17 Apr	450	585	720	Breakfast	-	-	
			20 Dec till 05 Jan & 18 Apr till 05 May	650	815	980	Breakfast	-	-	
Rove Al Munawwarah	Northern Central	180	11 Sep till 05 Nov	375	450	525	Breakfast	-	-	B: 65 L: 90 D: 110
			05 Nov till 06 Mar	525	625	725	Breakfast	-	-	
			06 Mar till 05 May	450	525	600	Breakfast	-	-	
Al Muna Kareem Leader	Northern Central	180	11 Sep till 10 Dec	495	625	830	Breakfast	-	-	B: 65 L: 90 D: 110
			10 Dec till 15 Jan	625	775	925	Breakfast	-	-	
			15 Jan till 07 Mar	550	695	835	Breakfast	-	-	
			07 Mar till 20 May	450	575	695	Breakfast	-	-	
Al Haram Hotel	Northern Central	80	11 Sep till 10 Nov	400	400	400	Room only	-	-	B: 55 L: 130 D: 130
			10 Nov till 10 Jan	700	800	900	Breakfast	-	-	
			10 Jan till 07 Mar	600	700	800	Breakfast	-	-	
			07 Mar till 05 May	550	650	750	Breakfast	-	-	
Zamzam Pullman Madinah	Southern Central	200	11 Sep till 30 Nov	400	460	520	Breakfast	-	50	B: 55 L: 130 D: 130
			30 Nov till 20 Dec & 20 Jan till 21 Mar & 10 Apr till 20 May	450	510	570	Breakfast	-	75	
			20 Dec till 20 Jan & 21 Mar till 10 Apr	500	550	600	Breakfast	-	100	
Al Madinah Harmony	Northern Central	250	11 Sep till 31 Oct	350	400	450	Breakfast	-	-	B: 65 L: 90 D: 110
			01 Nov till 19 Dec & 01 Feb till 05 May	400	450	500	Breakfast	-	-	
			20 Dec till 31 Jan	450	550	650	Breakfast	-	-	
Millennium Taibah	Western Central	100	11 Sep till 31 Oct	325	400	475	Breakfast	-	100	B: 65 L: 90 D: 110
			01 Nov till 19 Dec & 01 Feb till 05 May	375	450	525	Breakfast	-	100	
			20 Dec till 31 Jan	450	525	600	Breakfast	-	100	





Hotel Name	Location	Distance	Rate Period	Basic Rate			Meal Plan	Supplements		Int'l Meals Price
				City View & Weekdays				Week Ends	Haram View	
				Double	Triple	Quad				
Crowne Plaza Madinah	Southern Central	200	11 Sep till 31 Oct	260	295	330	Room only	-	-	B: 45
			01 Nov till 05 Dec & 06 Jan till 05 May	375	425	475	Breakfast	-	-	L: 90
			05 Dec till 06 Jan	425	475	525	Breakfast	-	-	D: 110
Al Eiman Royal	Northern Central	250	11 Sep till 31 Oct	265	265	265	Room only	-	-	B: 50
			01 Nov till 20 Dec & 06 Jan till 01 May	380	415	450	Room only	-	-	L: 90
			20 Dec till 06 Jan	480	530	580	Room only	-	-	D: 90
Elaf Grand Al Majeedi	Northern Central Haram Piazza	-	25 Sep till 25 Oct	400	450	500	Room only	-	110	B: 85
			25 Oct till 09 Nov & 06 Jan till 30 Apr	550	600	650	Room only	-	110	L: 135
			09 Nov till 06 Jan	650	700	750	Room only	-	110	D: 135
Golden Tulip Alzahby	Northern Central Haram Piazza	-	11 Sep till 09 Nov	350	400	450	Room only	-	110	B: 40
			09 Nov till 6 Feb & 08 Mar till 06 Apr	550	600	650	Room only	-	110	L: 60
			06 Feb till 08 Mar & 06 Apr till 05 May	450	500	550	Room only	-	110	D: 70
Al Sham Province	Northern Central	200	11 Sep till 31 Oct	325	375	425	Breakfast	-	-	B: 50
			01 Nov till 20 Dec & 01 Feb till 01 May	375	450	525	Breakfast	-	-	L: 80
			20 Dec till 31 Jan	450	550	650	Breakfast	-	-	D: 95
Nozol Royal Inn	Northern Central	200	11 Sep till 31 Oct	325	375	425	Breakfast	-	-	B: 50
			01 Nov till 21 Jan	500	600	700	Breakfast	-	-	L: 80
			21 Jan till 08 Mar	450	525	600	Breakfast	-	-	D: 95
			08 Mar till 05 May	375	450	525	Breakfast	-	-	
Sofaraa Al Eman	Northern Central	200	11 Sep till 28 Oct & 03 Apr till 01 May	300	375	450	Breakfast	-	-	B: 40
			28 Oct till 08 Jan	500	600	700	Breakfast	-	-	L: 75
			08 Jan till 03 Apr	425	500	575	Breakfast	-	-	D: 75
Saja Al Madinah	Northern Central	250	11 Sep till 31 Oct	300	325	350	Room only	-	-	B: 40
			01 Nov till 20 Dec & 01 Feb till 01 May	350	375	400	Room only	-	-	L: 75
			20 Dec till 31 Jan	400	450	500	Room only	-	-	D: 85
Nozol Al Shakereen Golden Tulip	Southern Central Haram Piazza	-	11 Sep till 09 Nov	225	250	275	Room only	-	50	B: 35
			09 Nov till 6 Feb & 08 Mar till 06 Apr	300	375	450	Room only	-	50	L: 60
			06 Feb till 08 Mar & 06 Apr till 05 May	250	300	350	Room only	-	50	D: 60





Hotel Name	Location	Distan	Rate Period	Basic Rate City View & Weekdays			Meal Plan	Notes	Int'l Meals Price
				Double	Triple	Quad			
Golden Tulip Al Mektan	Western Central	300	11 Sep till 09 Nov	250			Room only	SAR 10 per Pax Restaurant Use Fareast F.B avbl SAR 60 per Pax	B: 35
			09 Nov till 6 Feb & 08 Mar till 06 Apr	350			Room only		L: 60
			06 Feb till 08 Mar & 06 Apr till 05 May	300			Room only		D: 60
Elaf Taibah	Northern Central	100	25 Sep till 25 Oct	300			Room only	Haram view is available for a supplement of SAR 100 per room	B: 50
			25 Oct till 09 Nov & 06 Jan till 30 Apr	325			Room only		L: 110
			09 Nov till 06 Jan	350			Room only		D: 110
Al Eiman Al Manar & Al Eiman Taibah	Northern Central	220 220	11 Sep till 31 Oct	220			Room only	SAR 10 per Pax Restaurant Use Fareast F.B avbl SAR 60 per Pax	B: 35
			01 Nov till 20 Dec & 06 Jan till 01 May	350			Room only		L: 55
			20 Dec till 06 Jan	400			Room only		D: 55
Jewar Al Saqeebah	Northern Central	220	11 Sep till 31 Oct	250			Room only	SAR 10 per Pax Restaurant Use Fareast F.B avbl SAR 40 per Pax	B: 30
			01 Nov till 20 Dec & 01 Feb till 01 May	275			Room only		L: 60
			20 Dec till 31 Jan	325			Room only		D: 70
Concorde Dar Al Khair & Concorde Taibah	Northern Central	120 150	11 Sep till 31 Oct	275			Room only	SAR 10 per Pax Restaurant Use Fareast F.B avbl SAR 40 per Pax	B: 30
			01 Nov till 20 Dec & 01 Feb till 01 May	300			Room only		L: 60
			20 Dec till 31 Jan	325			Room only		D: 70
Al Salehiya Hotel (Formerly Al Madinah Mubarak)	Northern Central	80	11 Sep till 31 Oct	250			Room only	SAR 10 per Pax Restaurant Use Fareast F.B avbl SAR 40 per Pax	B: 50
			01 Nov till 20 Dec & 06 Jan till 01 May	275			Room only		L: 90
			20 Dec till 06 Jan	350			Room only		D: 110
Mawaddah Al Safwa, Mawaddah Al Waha, & Mawaddah Al Noor	Northern Central	120 220 220	11 Sep till 31 Oct	250			Room only	SAR 10 per Pax Restaurant Use Fareast F.B avbl SAR 40 per Pax	B: 25
			01 Nov till 20 Dec & 01 Feb till 01 May	275			Room only		L: 50
			20 Dec till 31 Jan	300			Room only		D: 60
Al Mukhtara Int'l, Zowar Int'l & Odst Al Madinah	Northern Central	250	11 Sep till 09 Nov & 05 Jan till 22 Mar	275			Room only	SAR 10 per Pax Restaurant Use Fareast F.B avbl SAR 40 per Pax	B: 30
			09 Nov till 26 Dec	300			Room only		L: 60
			26 Dec till 05 Jan & 22 Mar till 01 May	350			Room only		D: 70
Mubarak Al Massi, & Mubarak Silver	Northern Central	180 250	11 Sep till 25 Oct	225			Room only	SAR 10 per Pax Restaurant Use Fareast F.B avbl SAR 40 per Pax	B: 30
			25 Oct till 09 Nov & 09 Mar till 01 May	250			Room only		L: 60
			09 Nov till 09 Mar	275			Room only		D: 70





Hotel Name	Location	Distan	Rate Period	Basic Rate City View & Weekdays			Meal Plan	Notes	Int'l Breakfast Price
				Double	Triple	Quad			
Ramada Al Hamra	Northern Central	350	11 Sep till 31 Oct	225			Room only	Restaurant Use Free for groups Fareast F.B avbl SAR 35 per Pax	20
			01 Nov till 20 Dec & 06 Jan till 01 May	250			Room only		
			20 Dec till 06 Jan	300			Room only		
Ramada Al Qiblah	Southern Central	50	11 Sep till 31 Oct	250			Room only	Restaurant Use Free for groups Fareast F.B avbl SAR 35 per Pax	20
			01 Nov till 20 Dec & 06 Jan till 01 May	275			Room only		
			20 Dec till 06 Jan	325			Room only		
Al Shourfa New Palace	Northern Central	200	11 Sep till 09 Nov	225			Room only	Restaurant Use Free for groups Fareast F.B avbl SAR 35 per Pax	25
			09 Nov till 6 Feb & 08 Mar till 06 Apr	300			Room only		
			06 Feb till 08 Mar & 06 Apr till 05 May	275			Room only		
Al Madinah Manazeli, & Al Qiblah Manazeli	Sothern Central	50	11 Sep till 31 Oct	200			Room only	Restaurant Use Free for groups Fareast F.B avbl SAR 35 per Pax	20
			01 Nov till 20 Dec & 06 Jan till 01 May	225			Room only		
			20 Dec till 06 Jan	250			Room only		
Mawaddah Al Taqwa	Western Central	200	11 Sep till 31 Oct	175			Room only	Restaurant Use Free for groups Fareast F.B avbl SAR 35 per Pax	N/A
			01 Nov till 20 Dec & 06 Jan till 01 May	200			Room only		
			20 Dec till 06 Jan	225			Room only		
Al Mukhtara Al Gharbi, Al Mukhtara Al Zahabi, & Rawdhat Al Mukhtarah	Western Central	325	11 Sep till 09 Nov & 05 Jan till 22 Mar	135			Room only	Restaurant Use Free for groups Fareast F.B avbl SAR 35 per Pax	N/A
		300	09 Nov till 26 Dec	150			Room only		
		275	26 Dec till 05 Jan & 22 Mar till 01 May	175			Room only		
Waqt Al Nazeel, & Wahat Al Nazeel	Western Central	350	11 Sep till 31 Oct	125			Room only	Restaurant Use Free for groups Fareast F.B avbl SAR 35 per Pax	N/A
			01 Nov till 20 Dec & 06 Jan till 01 May	150			Room only		
			20 Dec till 06 Jan	175			Room only		
Wefadat Al Zahra, Baha Al Zahra, & Riyadh Al Zahra	Western Central	325	11 Sep till 31 Oct	125			Room only	Restaurant Use Free for groups Fareast F.B avbl SAR 35 per Pax	N/A
		350	01 Nov till 20 Dec & 06 Jan till 01 May	150			Room only		
		325	20 Dec till 06 Jan	175			Room only		
Karam Taibah Al Massi Manarat Al Aqsa,	Western Central	300	11 Sep till 31 Oct	125			Room only	Restaurant Use Free for groups Fareast F.B avbl SAR 35 per Pax	N/A
		350	01 Nov till 20 Dec & 06 Jan till 01 May	150			Room only		
			20 Dec till 06 Jan	175			Room only		





Terms & Conditions

General Terms:

- This rate list is a long-term guide to help building your bookings. It is subject to Umrah market's changes up and down. Therefore, any rate cannot be permanently approved until you receive a tentative confirmation memo by our reservation department.
- This rate list is subject to a frequent update, please make sure to keep up to date with these updates.
- All rates are quoted in Saudi Riyal.
- All rates are net per room per night, inclusive of service charge, and non-commissionable.
- All rates include 5% VAT & 5% or 2.5% municipality tax, however, any additional taxes would levy by Saudi government will be immediately applied on all bookings even for in-house ones.
- All rates are applicable for groups and individuals. (*Pan Hyatt reserves the right to not apply some hotels' rates to individuals*).
- Most rates of budget hotels (Page# 5) are applicable for groups only.
- Special rates would be granted for groups of 10 rooms or greater.
- All rates are only valid for the periods specified in rates list and subject to hotels' availability.
- Rates are built based on the Hijri calendar while reservations will be confirmed according to the Gregorian calendar.
- Rates are subject to change without prior notice.
- Weekdays are Sat, Sun, Mon, Tue and Wed while weekends are Thu and Fri.
- In 'Meals Price' column, 'B' stands for breakfast, 'L' for lunch, and 'D' for dinner.
- Groups check-in time is 16:00 & check-out time is 12:00.
- **Pan Hyatt** persuades all guests to confirm their bookings in earliest time possible, especially during high occupancy periods. However, Pan Hyatt able to secure most booking requests, sometimes through third parties; in such cases, room rates could be higher than rates of this price list.

Children policy:

- Children below 12 years who sharing their parents' room will be accommodated free of charge (maximum 1 child per booked room).
- Free of charge meals will be provided to children below 6 years; and 50% off on meal price will be granted to children whose age between 6 to 12 years.

Amendment, Cancellation and No-Show Policy:

- **Amendment:** All amendments made prior two weeks from arrival date are accepted.
- **Cancellation:** All cancellations made prior two weeks from arrival date are accepted.
- **No Show:** In most cases, cancellation requests received less than one-week prior arrival are subject to one-night charge (*No-Show*).

Payment Policy:

- All confirmed bookings should be secured with at least 40% in-advance deposit, otherwise they will be cancelled without prior notice.
- All balances must be settled one week prior the arrival date.
- No credit facilities granted.

◆ Bank Account Details:

- ☑ Pan Hyatt Est. IBAN: SA 1780000 105 608010339236 – Al-Rajhi Bank, Al-Raqia Towers Branch, Madinah, Saudi Arabia.
- ☑ Pan Hyatt Est. IBAN: SA 59 1000 0033 4481 9600 0110 – Al-Ahli Bank (NCB), Al-Hijra Branch, Madinah, Saudi Arabia.

