

# Pan Hyatt Hotel Marketing

Umrah Season 2018/2019  
International Market  
Fareast Market

# 1440

## Madinah Hotels Rates





Hotel Name	Location	Distance	Rate Period	Basic Rate City View & Weekdays			Meal Plan	Supplements		Int'l Meals Price
				Double	Triple	Quad		Week Ends	Haram View	
The Oberoi Madinah	Northern Central Haram Piazza	-	12 Nov till 06 Jan	1700	2100	2700	Breakfast + Dinner	-	220	L: 220
			07 Jan till 05 May	1425	1825	2425		-	220	D: 220
Dar Al Iman InterContinental	Northern Central Haram Piazza	-	12 Nov till 15 Dec & 10 Apr till 05 May	795	955	-	Breakfast	110	110	B: 95 L: 165
			15 Dec till 10 Apr	980	1150	-	Breakfast	110	110	D: 165
Dar Al Taqwa	Northern Central Haram Piazza	-	12 Nov till 01 Dec	695	860	-	Breakfast	110	110	B: 90
			01 Dec till 06 Jan	1015	1165	-	Breakfast	110	110	L: 155
			06 Jan till 05 May	785	935	-	Breakfast	110	110	D: 155
Madinah Hilton	Northern Central	80	12 Nov till 17 Dec & 09 Jan till 03 Mar & 10 Apr till 05 May	695	890	1085	Breakfast	-	-	B: 85
			18 Dec till 08 Jan	1000	1250	1500	Breakfast	-	-	L: 150
			04 Mar till 09 Apr	750	950	1150	Breakfast	-	-	D: 150
Shaza Al Madinah	Northern Central	80	12 Nov till 16 Dec	575	715	855	Breakfast	-	-	B: 95
			16 Dec till 11 Jan & 29 Mar till 12 Apr	1055	1395	1495	Breakfast	-	-	L: 150
			12 Jan till 28 Mar & 13 Apr till 05 May	695	935	1055	Breakfast	-	-	D: 190
Anwar Al Madinah Mövenpick (Haram Tower)	Northern Central Haram Piazza	-	12 Nov till 01 Dec & 15 Jan till 05 May	550	650	750	Breakfast	-	250	B: 80 L: 165 D: 200
			01 Dec till 15 Jan	800	900	1000	Breakfast	-	250	
Anwar Al Madinah Mövenpick (Madinah Tower)	Northern Central	80	12 Nov till 01 Dec & 15 Jan till 05 May	450	550	650	Breakfast	-	-	B: 65 L: 100 D: 120
			01 Dec till 15 Jan	650	750	850	Breakfast	-	-	
Millennium Al Aqeeq	Northern Central	80	12 till 30 Nov	370	445	520	Breakfast	-	-	B: 65
			01 till 14 Dec & 01 Feb till 05 May	425	525	625	Breakfast	-	-	L: 100
			15 Dec till 31 Jan	625	725	825	Breakfast	-	-	D: 120
Al Rawdha Royal Inn, & Al Nokhba Royal Inn	Northern Central	80 180	12 Nov till 01 Dec & 08 Mar till 05 May	410	485	560	Breakfast	-	-	B: 65
			01 Dec till 21 Jan	650	750	850	Breakfast	-	-	L: 100
			21 Jan till 08 Mar	475	575	675	Breakfast	-	-	D: 120
Coral Al Madinah	Southern Central Haram Piazza	-	01 Jan till 04 May	675	785	895	Breakfast	-	-	L: 100 D: 120





Hotel Name	Location	Distance	Rate Period	Basic Rate Standard Room			Meal Plan	Supplements		Int'l Meals Price
				Double	Triple	Quad		Week Ends	Haram View	
Grand Mercure Majlis	Northern Central	80	12 Nov till 10 Dec	415	485	555	Breakfast	-	-	B: 65
			11 Dec till 06 Jan & 21 Mar till 05 Apr	625	725	825	Breakfast	-	-	L: 100
			07 Jan till 20 Mar & 06 Apr till 05 May	475	575	675	Breakfast	-	-	D: 120
Dar Al Hijra InterContinental	Northern Central	250	12 Nov till 19 Dec & 06 Jan till 06 Mar	425	525	625	Breakfast	-	-	B: 65
			20 Dec till 05 Jan & 18 Apr till 05 May	650	815	980	Breakfast	-	-	L: 145
			07 Mar till 17 Apr	450	585	720	Breakfast	-	-	D: 165
Rove Al Munawwarah (Formerly Holiday Villa)	Northern Central	180	12 till 30 Nov	375	450	525	Breakfast	-	-	B: 65
			01 Dec till 05 Mar	525	625	725	Breakfast	-	-	L: 90
			06 Mar till 05 May	450	525	600	Breakfast	-	-	D: 110
Al Muna Kareem Leader	Northern Central	180	12 Nov till 10 Dec	425	525	625	Breakfast	-	-	B: 65
			10 Dec till 15 Jan	625	775	925	Breakfast	-	-	L: 90
			15 Jan till 07 Mar	550	695	835	Breakfast	-	-	D: 110
			07 Mar till 20 May	450	575	695	Breakfast	-	-	
Al Haram Hotel	Northern Central	80	12 Nov till 20 Dec	360	360	360	Room only	-	-	B: 55
			20 Dec till 07 Mar	600	700	800	Breakfast	-	-	L: 130
			07 Mar till 05 May	550	650	750	Breakfast	-	-	D: 130
Zamzam Pullman Madinah	Southern Central	200	12 till 30 Nov	400	460	520	Breakfast	-	50	B: 55
			30 Nov till 20 Dec & 20 Jan till 21 Mar & 10 Apr till 20 May	450	510	570	Breakfast	-	75	L: 130
			20 Dec till 20 Jan & 21 Mar till 10 Apr	500	550	600	Breakfast	-	100	D: 130
Al Madinah Mövenpick	Southern Central	200	12 Nov till 20 Dec & 06 Apr till 05 May	425	480	535	Breakfast	-	-	B: 75
			21 Dec till 06 Jan	650	750	850	Breakfast	-	-	L: 145
			07 Jan till 05 Apr	450	515	570	Breakfast	-	-	D: 145
Millennium Taibah	Western Central	100	12 Nov till 01 Dec	335	385	435	Breakfast	-	100	B: 65
			01 till 20 Dec & 01 Feb till 05 May	375	450	525	Breakfast	-	100	L: 90
			20 Dec till 01 Feb	550	650	750	Breakfast	-	100	D: 110





Hotel Name	Location	Distance	Rate Period	Basic Rate Standard Room			Meal Plan	Supplements		Int'l Meals Price
				Double	Triple	Quad		Week Ends	Haram View	
Al Madinah Harmony	Northern Central	250	12 Nov till 01 Dec	350	400	450	Breakfast	-	-	B: 65
			01 till 20 Dec & 01 Feb till 05 May	400	450	500	Breakfast	-	-	L: 90
			20 Dec till 01 Feb	500	600	700	Breakfast	-	-	D: 110
Elaf Grand Al Majeedi	Northern Central <i>Haram Piazza</i>	-	12 Nov till 30 Apr	400	450	500	Room only	-	110	B: 55 L: 110 D: 110
Golden Tulip Al Zahaby	Northern Central <i>Haram Piazza</i>	-	12 Nov till 6 Feb & 08 Mar till 06 Apr	525	575	625	Room only	-	110	B: 40 L: 60 D: 70
			06 Feb till 08 Mar & 06 Apr till 01 May	450	500	550	Room only	-	110	
Al Eiman Royal, <i>Al Faleh Center</i>	Northern Central	250	12 Nov till 20 Dec	350	350	350	Room only	-	-	B: 50
			20 Dec till 06 Jan	480	530	580	Room only	-	-	L: 90
			06 Jan till 01 May	380	415	450	Room only	-	-	D: 90
Nozol Al Munawarah <i>(Formerly Sofaraa Al Huda)</i>	Northern Central	250	12 Nov till 01 Dec & 08 Mar till 05 May	360	410	460	Breakfast	-	-	B: 50
			01 Dec till 21 Jan	500	575	650	Breakfast	-	-	L: 90
			21 Jan till 08 Mar	425	500	575	Breakfast	-	-	D: 90
Nozol Royal Inn	Northern Central	200	12 Nov till 01 Dec & 08 Mar till 05 May	360	410	460	Breakfast	-	-	B: 50
			01 Dec till 21 Jan	500	575	650	Breakfast	-	-	L: 80
			21 Jan till 08 Mar	425	500	575	Breakfast	-	-	D: 95
Sofaraa Al Eman	Northern Central	200	12 Nov till 08 Jan	500	600	700	Breakfast	-	-	B: 40
			08 Jan till 03 Apr	425	500	575	Breakfast	-	-	L: 75
			03 Apr till 01 May	300	375	450	Breakfast	-	-	D: 75
Saja Al Madinah	Northern Central	250	12 Nov till 01 Dec	300	325	350	Room only	-	-	B: 35
			01 till 20 Dec & 01 Feb till 05 May	350	375	400	Room only	-	-	L: 75
			20 Dec till 01 Feb	400	450	500	Room only	-	-	D: 85
Al Sham Province	Northern Central	200	12 Nov till 01 Dec	315	315	315	Room only	-	-	B: 35
			01 till 20 Dec & 01 Feb till 05 May	375	450	525	Breakfast	-	-	L: 80
			20 Dec till 01 Feb	450	550	650	Breakfast	-	-	D: 95





Hotel Name	Location	Distan	Rate Period	Basic Rate Standard Room			Meal Plan	Notes	Int'l Meals Price
				Double	Triple	Quad			
Al Saha Al Rawdha <i>(Formerly Safir Al Saha)</i>	Northern Central	120	12 Nov till 01 Dec	250	250	250	Room only	SAR 10 per Pax Restaurant Use Fareast F.B avbl SAR 40 per Pax	B: 30 L: 60 D: 70
			01 till 20 Dec & 01 Feb till 01 May	350	350	350	Room only		
			20 Dec till 01 Feb	400	400	400	Room only		
Nozol Al Shakereen	Southern Central <i>Haram Piazza</i>	-	12 Nov till 06 Feb & 08 Mar till 06 Apr	300	375	450	Room only	SAR 10 per Pax Restaurant Use Fareast F.B avbl SAR 60 per Pax	B: 35 L: 60 D: 60
			06 Feb till 08 Mar & 06 Apr till 01 May	250	300	350	Room only		
Golden Tulip Al Mektan	Western Central	300	12 Nov till 06 Feb & 08 Mar till 06 Apr	350			Room only	SAR 10 per Pax Restaurant Use Fareast F.B avbl SAR 60 per Pax	B: 35 L: 60 D: 60
			06 Feb till 08 Mar & 06 Apr till 01 May	300			Room only		
Elaf Taibah	Northern Central	100	12 Nov till 06 Jan	340	390	440	Room only	Haram view supplement SAR 100 per room	B: 50 L: 110 D: 110
			06 Jan till 30 Apr	320	340	360	Room only		
Al Eiman Al Manar, & Al Eiman Taibah	Northern Central	220 220	12 Nov till 20 Dec	270			Room only	SAR 10 per Pax Restaurant Use Fareast F.B avbl SAR 60 per Pax	B: 35 L: 55 D: 55
			20 Dec till 06 Jan	400			Room only		
			06 Jan till 01 May	350			Room only		
Jewar Al Saqeebah	Northern Central	220	12 Nov till 01 Dec	250			Room only	SAR 10 per Pax Restaurant Use Fareast F.B avbl SAR 35 per Pax	B: 30 L: 60 D: 70
			01 till 20 Dec & 01 Feb till 01 May	275			Room only		
			20 Dec till 01 Feb	325			Room only		
Al Salehiya Hotel <i>(Formerly Al Madinah Mubarak)</i>	Northern Central	80	12 Nov till 01 Apr	300	325	350	Room only	SAR 10 per Pax Restaurant Use Fareast F.B avbl SAR 35 per Pax	B: 30 L: 60 D: 70
			01 Apr till 01 May	250	275	300	Room only		
Mawaddah Al Safwah, Mawaddah Al Wahah, & Mawaddah Al Noor	Northern Central	120 220 220	12 Nov till 01 Dec	275 - 250			Room only	SAR 10 per Pax Restaurant Use Fareast F.B avbl SAR 35 per Pax	B: 25 L: 50 D: 60
			01 till 20 Dec & 01 Feb till 01 May	275			Room only		
			20 Dec till 01 Feb	300			Room only		
Al Mukhtara International, Zowar International	Northern Central	250 250	12 Nov till 01 Dec	245 - 235			Room only	SAR 10 per Pax Restaurant Use Fareast F.B avbl SAR 35 per Pax	B: 25 L: 50 D: 60
			01 till 20 Dec & 01 Feb till 01 May	275			Room only		
			20 Dec till 01 Feb	300			Room only		
Odst Al Madinah	Northern Central	250	12 Nov till 01 Dec	195			Room only	SAR 10 per Pax Restaurant Use Fareast F.B avbl SAR 35 per Pax	B: 25 L: 50 D: 60
			01 till 20 Dec & 01 Feb till 01 May	240			Room only		
			20 Dec till 01 Feb	275			Room only		





Hotel Name	Location	Distan	Rate Period	Basic Rate Standard Room			Meal Plan	Notes	Int'l Breakfast Price
				Double	Triple	Quad			
Al Shourfa, & Al Ansar New Palace	Northern Central	200	12 Nov till 06 Feb & 08 Mar till 06 Apr	300			Room only	Free Restaurant Use for groups	B: 20
		230	06 Feb till 08 Mar & 06 Apr till 01 May	275			Room only		
Mubarak Al Massi, & Mubarak Silver	Northern Central	180	12 Nov till 01 Dec & 01 Feb till 01 May	250			Room only	Free Restaurant Use for groups	B: 25
		250	01 Dec till 01 Feb	275			Room only		
Ramada Al Hamra	Northern Central	350	12 Nov till 01 Dec & 01 Feb till 01 May	235			Room only	Free Restaurant Use for groups	B: 20
			01 Dec till 01 Feb	310			Room only		
Ramada Al Qiblah	Southern Central	50	12 Nov till 01 Dec & 01 Feb till 01 May	250			Room only	Free Restaurant Use for groups	B: 20
			01 Dec till 01 Feb	310			Room only		
Al Salehiya Golden	Northern Central	220	12 Nov till 01 Dec & 01 Feb till 01 May	225			Room only	Free Restaurant Use for groups	B: 20
			01 Dec till 01 Feb	275			Room only		
Al Madinah Manazeli, & Al Qiblah Manazeli	Sothern Central	50	12 Nov till 01 Dec & 01 Feb till 01 May	195			Room only	Free Restaurant Use for groups	B: 20
		70	01 Dec till 01 Feb	225			Room only		
Mawaddah Al Taqwa	Western Central	200	12 Nov till 01 Dec & 01 Feb till 01 May	160			Room only	Free Restaurant Use for groups	N/A
			01 Dec till 01 Feb	195			Room only		
Manazel Al Haram	Western Central	250	12 Nov till 01 Dec & 01 Feb till 01 May	160			Room only	Free Restaurant Use for groups	N/A
			01 Dec till 01 Feb	180			Room only		
Al Mukhtara Al Gharbi, Al Mukhtara Al Zahabi, & Rawdhat Al Mukhtarah	Western Central	325	12 Nov till 01 Dec & 01 Feb till 01 May	160			Room only	Free Restaurant Use for groups	N/A
		300	01 Dec till 01 Feb	180			Room only		
Waqt Al Nazeel, & Wahat Al Nazeel	Western Central	350		12 Nov till 01 Dec & 01 Feb till 01 May	160			Room only	Free Restaurant Use for groups
		300	01 Dec till 01 Feb	180			Room only		
Wefadat Al Zahra, Baha Al Zahra, & Riyadh Al Zahra	Western Central	325	12 Nov till 01 Dec & 01 Feb till 01 May	150			Room only	Free Restaurant Use for groups	N/A
		350	01 Dec till 01 Feb	180			Room only		
Ishraq Al Bustan	Western Central	300		12 Nov till 01 Dec & 01 Feb till 01 May	140			Room only	Free Restaurant Use for groups
			01 Dec till 01 Feb	170			Room only		
Karam Taibah Al Massi & Manarat Al Aqsa,	Western Central	300	12 Nov till 01 Dec & 01 Feb till 01 May	140			Room only	Free Restaurant Use for groups	N/A
		350	01 Dec till 01 Feb	170			Room only		



## Terms & Conditions

### General Terms:

- This rate list is a long-term guide to help building your bookings. It is subject to Umrah market's changes up and down. Therefore, any rate cannot be permanently approved until you receive a tentative confirmation memo by our reservation department.
- This rate list is subject to a frequent update, please make sure to keep up to date with these updates.
- All rates are quoted in Saudi Riyal.
- All rates are net per room per night, inclusive of service charge, and non-commissionable.
- All rates include 5% VAT & 5% or 2.5% municipality tax, however, any additional taxes would levy by Saudi government will be immediately applied on all bookings even for in-house ones.
- All rates are applicable for groups and individuals. (*Pan Hyatt reserves the right to not apply some hotels' rates to individuals*).
- Most rates of budget hotels (Page# 5) are applicable for groups only.
- Special rates would be granted for groups of 10 rooms or greater.
- All rates are only valid for the periods specified in rates list and subject to hotels' availability.
- Rates are built based on the Hijri calendar while reservations will be confirmed according to the Gregorian calendar.
- Rates are subject to change without prior notice.
- Weekdays are Sat, Sun, Mon, Tue and Wed while weekends are Thu and Fri.
- In 'Meals Price' column, 'B' stands for breakfast, 'L' for lunch, and 'D' for dinner.
- Groups check-in time is 16:00 & check-out time is 12:00.
- **Pan Hyatt** persuades all guests to confirm their bookings in earliest time possible, especially during high occupancy periods. However, Pan Hyatt able to secure most booking requests, sometimes through third parties; in such cases, room rates could be higher than rates of this price list.

### Children policy:

- Children below 12 years who sharing their parents' room will be accommodated free of charge (maximum 1 child per booked room).
- Free of charge meals will be provided to children below 6 years; and 50% off on meal price will be granted to children whose age between 6 to 12 years.

### Amendment, Cancellation and No-Show Policy:

- **Amendment:** All amendments made prior two weeks from arrival date are accepted.
- **Cancellation:** All cancellations made prior two weeks from arrival date are accepted.
- **No Show:** In most cases, cancellation requests received less than one-week prior arrival are subject to one-night charge (*No-Show*).

### Payment Policy:

- All confirmed bookings should be secured with at least 40% in-advance deposit, otherwise they will be cancelled without prior notice.
- All balances must be settled one week prior the arrival date.
- No credit facilities granted.

### ◆ Bank Account Details:

- ☑ Pan Hyatt Est. IBAN: SA 1780000 105 608010339236 – Al-Rajhi Bank, Al-Raqia Towers Branch, Madinah, Saudi Arabia.
- ☑ Pan Hyatt Est. IBAN: SA 59 1000 0033 4481 9600 0110 – Al-Ahli Bank (NCB), Al-Hijra Branch, Madinah, Saudi Arabia.

